

2010

Annual Convention & Educational Seminars

NJSSA

Thursday, April 8, 2010

Time: 9:00 am - 4:00 pm (registration begins at 9 am)



What Is Our New Business Reality? Planning, Executing and Winning in a Changing Business Environment.

No stranger to NJSSA members, industry veteran Jim Chiswell returns to our meeting to speak about “Our New Business Reality”. Drawing on his 27 years of industry experience and self storage consulting work across America, Jim will zero in on the practical day-to-day issues being faced by owners and managers across New Jersey. This fast paced session will help you to evaluate your current planning and financial strategies in today’s ever changing business environment.

Health Care Options for Small Business Owners

Elizabeth MacBride is an independent writer and editor who specializes in small business and health care coverage. She has written for many newspapers and magazines, including *Crain’s New York*, where she is a contributing editor. One of her passions is bringing clear, valuable information to small business owners. Elizabeth will bring her nationally recognized insights on health care to her audience so that we may properly address this subject in our businesses.



Photo by Sadie Days Photography

Joseph Miller, Esq., a partner in the law firm of Cullen and Dykman LLP who represents Public Storage and was successful in challenging the City of Yonkers, NY when the city sought to license self storage facilities under the same local law it used to regulate moving and storage companies. Joe will review the latest cases that dot the self storage landscape, as well as address issues related to Workers’ Compensation in the Garden State which we should all be aware and on our guard.

ANNUAL MEMBERSHIP MEETING
and a chance to network with fellow owner/operators of self storage facilities.

HILTON WOODBRIDGE

120 Wood Avenue South, Iselin, NJ 08830 Tel: 732-494-4964

DIRECTIONS: From the Garden State Parkway: take exit 131A – hotel is on the right hand side as you exit. From the New Jersey Turnpike: take exit 11 to the Garden State Parkway North to exit 131A – hotel is on the right hand side as you exit.

For further information, contact Judith or Kathy at: NJSSA, 130 Washington Ave., Albany NY 12210
Toll Free: 866-442-0707 Fax: 518-427-6781 E-mail: judith@nycapcon.com

**ANNUAL CONVENTION
APRIL 8, 2010**

Company: _____

Address: _____

Telephone: _____

E-mail: _____

Name(s) _____

_____ @ \$175 each by March 15 = \$ _____

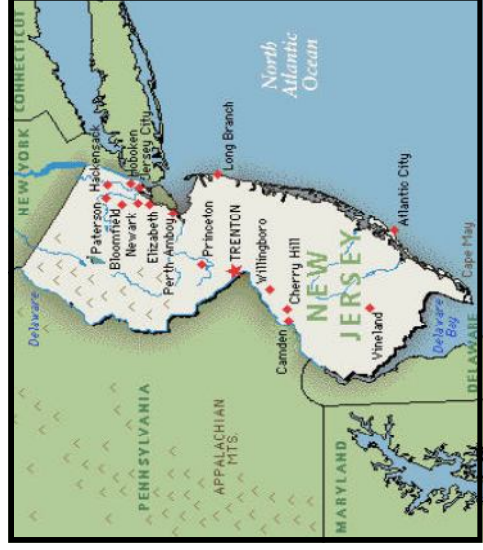
_____ @ \$225 each after March 15 = \$ _____

All registrations must include payment. Please plan on attending and participating by mailing this registration to:

NJSSA
 130 Washington Ave., 3rd Floor
 Albany, New York 12210
 T: 518-462-3333 F: 518-427-6781
 Email: judith@nycapcon.com
 Website: www.njssa.org

Cancellations / Substitutions: All cancellation requests must be made in writing to the New Jersey Self Storage Association (NJSSA). Requests received by March 25 will be eligible for a full refund, less a \$50 processing fee. Thereafter, NO refunds will be issued. Non-attending registrants are liable for the full registration fee. Someone may be substituted for a registrant without an additional charge. Notify the NJSSA in writing (fax or e-mail) to inform us of the change.

NEW JERSEY



**SELF
STORAGE
ASSOCIATION**

**ANNUAL
MEMBERSHIP
MEETING
AND
EDUCATIONAL
SEMINARS**

**HILTON WOODBRIDGE
ISELIN, N. J.
THURSDAY
APRIL 8, 2010**

